Hi, I’m Murray. I will be your guide as you read our report.

LEARN ABOUT WITCC’S NEWEST VIRTUAL ASSISTANT INSIDE.
BOARD OF DIRECTORS

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Board President
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Sioux City, IA

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Board Vice President
District VIII
Mapleton, IA

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Curt Grigg
District VII
Lawton, IA

Derrick Franck
District IX
Denison, IA

Dr. Terry Murrell
President
Western Iowa Tech Community College
NEW FACULTY AND ADMINISTRATION

Teri Peterson
Associate Dean of Health Sciences

Jackie Plendl
Dean of Human Resources

Cash Bratetic
Nursing Instructor

Ashley Totten
Nursing Instructor

Sandy Silbernagel
Computer Networking Instructor

Heather Erickson
Veterinary Assistant Instructor

Brett Oetken
Agriculture Instructor

Jullina Williams
Pharmacy Technician Instructor

Jamie Bell
Graphic Design Instructor

Charles Polk, II
Social Science and Humanities Instructor

Tina Torticill
Nursing Instructor

Lauryn Norton
Nursing Instructor

Elizabeth Sheka
Executive Director of Experiential Learning, Project Siouxland
Western Iowa Tech Community College (WITCC) turned to artificial intelligence to help provide better customer service and implemented a chatbot. The chatbot, named “Murray,” lives on the WITCC website and answers questions regarding financial aid, enrolling in classes, programs, and more. Since implementation, Murray has assisted over 100 people, saved approximately 15 hours of “human” staff time, and has been programmed to answer over 400 questions.
NEW PROGRAMS
PREPARE THE FUTURE WORKFORCE

Welding in Cherokee
Like many other areas in Iowa, the city of Cherokee is experiencing an extreme shortage of welders. Western Iowa Tech Community College responded to this need by partnering with Cherokee High School and offering dual-credit welding classes. This year, the welding program moved from the high school to the WITCC Cherokee campus. The goal of the program is to train the local workforce and fill needed welding jobs. The program offers dual-credit for high school students and a one-year diploma for adults.

Mobile Game and Application Developer
Mobile application development is one of the fastest-growing careers in the country. More Siouxland businesses are using apps to communicate with their customers and conduct their business. WITCC responded to this growing demand by creating an app development program. The college partnered with Apple to develop and deliver the curriculum by teaching the students skills to help our local industry.

Agriculture
The agriculture industry and the state of Iowa have put out an urgent call for more skilled employees to fill growing and varied agriculture jobs. In response, WITCC expanded its online agriculture program to include a face-to-face option. The college also increased dual-credit agriculture classes in the high schools and aligned courses to seamlessly transfer into four-year school agriculture majors.
NEW PHYSICAL THERAPY LAB
MAKES STRONGER FUTURE PTAs

Western Iowa Tech Community College updated its physical therapy lab to a larger space and added more industry-standard equipment. Faculty offices are located in the lab for easier student access. Improvements to the learning environment provide students more opportunity for hands-on skill building to better prepare them for the workforce.

PROJECT SIOUXLAND
USES OUT-OF-THE-BOX LEARNING

Project Siouxland is an innovative program designed to put students in the driver’s seat of their learning experience. Created through a collaboration between Western Iowa Tech Community College and Morningside College, Project Siouxland allows students to earn academic credit, collaborate with community partners, and solve real-world problems. This year, almost 40 WITCC students developed solution-centered community projects for local organizations and businesses. Project Siouxland gives students the opportunity to gain relevant and practical skills, such as time management and group decision-making, and make a positive impact on their community.
LAST-DOLLAR SCHOLARSHIP IMPROVES LIVES AND GROWS ECONOMY

The Last-Dollar Scholarship is part of Governor Kim Reynolds’ Future Ready Iowa initiative which aims to build a highly skilled workforce and a competitive economy. The scholarship covers tuition and some fees for a post-secondary diploma or associate degree in a high-demand field. Over thirty programs at Western Iowa Tech Community College are eligible for the scholarship in areas including agriculture, health administration, information technology, trades, culinary arts, law enforcement, and healthcare. In the fall, WITCC awarded 407 Last-Dollar Scholarships totaling almost $400,000.

APPLE DISTINGUISHED SCHOOL ENHANCES EDUCATION WITH TECHNOLOGY

WITCC is pleased to be recognized as an Apple Distinguished School for 2020-2023. This is the second time the college received this designation, the first being 2017-2019. Apple Distinguished Schools are centers of innovation, leadership, and educational excellence that use Apple products to inspire creativity, collaboration, and critical thinking.

Recognized by Apple as a distinguished school for continuous innovation in learning, teaching, and the school environment.
Over the past three years, Corporate College has partnered with Tyson Fresh Meats to provide workshops and specialized trainings to the company’s industrial maintenance team members. As Tyson Fresh Meats’ operations expanded and grew, so did their need for advanced technical training. In order to support Tyson Fresh Meats’ commitment to training their employees, Corporate College partnered with them to develop a training center on the Western Iowa Tech Community College campus. The manufacturing simulation lab uses processing equipment largely donated by Tyson Fresh Meats. The training center teaches the skills to be successful and develops the local manufacturing workforce.
FOOD PANTRY AND MEDICAL CLINIC SUPPORTS STUDENTS WITH MORE THAN JUST AN EDUCATION

Over 50% of the students at Western Iowa Tech Community College are considered to be of financial need. Knowing many students experience barriers to education, including food insecurity, WITCC opened a campus food pantry for any student or employee in need. The “Comet Cupboard” was started with funds from the Foodbank of Siouxland and the college. Since then it has been stocked solely by donations from WITCC employees. Over 300 students have accessed the pantry since opening and received food, diapers, personal hygiene supplies, and cleaning products.

In another effort to support students, WITCC partnered with the Siouxland Community Health Center to create a medical clinic on campus. The medical clinic is staffed by a physician’s assistant and insurance educator. The educator meets with each student to assist them with health coverage. The clinic provides basic health care associated with the cold and flu, sexual wellness, and minor injuries. It allows students to easily access affordable health care while juggling school, work, and family responsibilities.
Cherokee high school students enrolled in construction courses through WITCC are earning college credits and honing their carpentry skills. As part of the class, students work on a project home located in the Cherokee community. They are involved in all aspects of building the home including framing walls, hanging drywall, and installing cabinetry. The house is located on a lot provided by the Cherokee Industrial Corporation. Students are supervised by a local, experienced instructor and receive hands-on training to prepare them for a construction job in their community. Students also have a part in creating quality, affordable housing and making a positive impact in their hometown.
DENISON CAMPUS PARTNERS WITH JOB CORPS
CHANGES THE FUTURE OF AT-RISK YOUNG ADULTS

Western Iowa Tech Community College in Denison and the Denison Job Corps Center partnered together to help at-risk young adults obtain an education, learn career technical skills, and gain employment. In this partnership, Job Corps provides students with housing and support services such as finding employment, child care, and transportation. The Denison campus provides academic training to these students in Welding, HVAC, and Nursing. In one semester, WITCC may have up to 40 Job Corps students enrolled in college programming. WITCC in Denison provides additional support by assisting them with their financial aid application so they can continue their education once the Job Corps program ends.
STUDENT ENROLLMENT 2018-2019

ENROLLED STUDENTS
5,976
5% INCREASE FROM 2018

Career and Technical Students
48%

Arts and Sciences Students
33%

High School Students Taking College Courses
48%

High School Students
5,976

5% INCREASE FROM 2018

Full-Time Students
55%

Part-Time Students
45%

Non-Traditional Students (Age 25+)
38%

Traditional Students
62%

WITCC serves the highest number of Pell-eligible students in the state (considered to have financial need)
57%
DEGREES EARNED 2018-2019

ASSOCIATE DEGREES
496

DIPLOMAS
457

CERTIFICATES
1,057

TOTAL AWARDS
2,005
4.6% INCREASE FROM 2018

1,574 STUDENTS
GRADUATED
OUTCOMES 2018-2019

#1 IN CERTIFICATES
6 YEARS IN A ROW *

2014 2015 2016
2017 2018 2019

#1 IN DIPLOMAS
5 YEARS IN A ROW *

2015 2016 2017
2018 2019

#1 IN ADVANCED
JOB TRAINING *

13,619 STUDENTS
RECERTIFIED

92% JOB
PLACEMENT RATE

CONTRIBUTED
$22 MILLION
IN WAGES TO THE SIOUXLAND COMMUNITY

* Ranked among Iowa community colleges
Western Iowa Tech Community College continues to be a good steward of the finances entrusted to carry out its mission. WITCC received an unmodified opinion during its most recent audit, the highest rating possible with no internal control issues. (Audit conducted by Henjes, Conner & Williams, P.C., Certified Public Accountants.)

**General Fund Revenue**

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Tuition &amp; Fees</td>
<td>$17,458,788</td>
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<tr>
<td>State Funding</td>
<td>11,291,239</td>
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<tr>
<td>Other Revenue</td>
<td>3,687,239</td>
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<tr>
<td>Property Tax</td>
<td>1,795,114</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$34,232,380</strong></td>
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**General Fund Expenditures**

<table>
<thead>
<tr>
<th>Expenditure</th>
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<tr>
<td>Salaries &amp; Benefits</td>
<td>$22,205,866</td>
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<tr>
<td>Services</td>
<td>5,659,179</td>
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<tr>
<td>Materials &amp; Supplies</td>
<td>2,625,789</td>
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<tr>
<td>Other Expenses</td>
<td>3,450,104</td>
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<td><strong>Total Expenditures</strong></td>
<td><strong>$33,940,938</strong></td>
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<td><strong>Change in Fund Balance</strong></td>
<td><strong>$291,442</strong></td>
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**College Assets**

<table>
<thead>
<tr>
<th>Asset Type</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Current Assets</td>
<td>$55,338,553</td>
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<td>Capital Assets</td>
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<tr>
<td>Net of Accumulated Depreciation</td>
<td>53,366,556</td>
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<td>Other Assets</td>
<td>6,071,276</td>
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<tr>
<td>Deferred Outflows</td>
<td>1,807,003</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$116,583,388</strong></td>
</tr>
</tbody>
</table>
Thanks for looking us over.
Have a good 2020!